Message Text

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R 210422Z FEB 78 FM AMEMBASSY MANAMA TPIRUQMRA/AMEMBASSY JIDDA 1443 AMEMBASSY LONDON

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E.O. 11652: N/A TAGS: BBAK, SA, BA

SUBJECT: BROWN & ROOT BUSINESS INQUIRY

1. MAJOR U.S. CONSTRUCTION FIRM WITH REGIONAL HEADQUARTERS IN BAHRAIN, BROWN & ROOT, HAS REQUESTED ANY INFORMATION AVAILABLE ON A FIRM WHICH CLAIMS TO BE ABLE TO LINE UP A CONSORTIUM FOR \$800 MILLION SAUDI-BAHRAIN CAUSEWAY PROJECT. MR. W.T. BROOKS REPRESENTING ALGULF LTD, 3 HILL STREET, LONDON WIX 7FA, CLAIMS TO HAVE AGREEMENT FROM WESTMINSTER DREDGING, CLEVELAND BRIDGE AND BRITISH STEEL TO ENTER CONSORTIUM TO BID ON CAUSEWAY PROJECT WITH BROWN & ROOT. BROOKS CLAIMS THAT CHAIRMAN OF ALGULF IS SAAD JABR (OR SAID JABER), BUT THAT JABR IS REALLY FRONT FOR SAG OFFICIALS.

- 3. BROOKS TOLD BROWN & ROOT THAT INTERNATIONAL COMMERCIAL & INDUSTRIAL ESTABLISHMENT OF JIDDA IS BEHIND ALGULF. FURTHER INTO THE BACKGROUND BEHIND IC & C IS KAMAL ADHAM AND ABDUL RAOUF DHALIL. ACCORYPGZIBROOKS.
- 3. BROWN & ROOT IS VERY INTERESTED IN CAUSEWAY PROJECT BUT UNDERSTANDABLY WISHES CONFIRM BROOKS PRESENTATION. WOULD APPRECIATE ANY INFO POSTS HAVE ON ALGULF AND THE CAUSEWAY PROJECT. ANY INFORMATION ON AGENCIES, SPONSORSHIP OF FOREIGN FIRMS OR JOINT LIMITED OFFICIAL USE

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VENTURES IN WHICH ALGULF HAS BEEN INVOLVED WOULD BE USEFUL.

4. FYI: BROWN & ROOT HAD EARLIER INFORMED US THAT THEY WERE FORMING JOINT VENTURE TO BID ON CAUSEWAY WITH RAYMOND INTERNATIONAL. LOCAL PARTNERS IN THAT VENTURE WERE TO BE FLNWH, SON OF BAHRAIN PM, AND MOHAMMAD, SON OF CROWN PRINCE FAHD. BROWN & ROOT INDICATED THAT NEGOTIATIONS ARE CONTINUING WITH THIS GROUP. IT WAS OBVIOUS

FROM STATEMENTS THAT DISCUSSIONS ARE NOT GOING A SMOOTHLY AS BROWN & ROOT WOULD LIKE. THE COMPANY HAS PROBLEMS AS LOCAL OFFSHORE RIG

ASSEMBLY IS WINDING DOWN AND IT HAS BEEN UNSUCCESSFUL IN SEVERAL RECENT CNCTRUCTION BIDS. FIRM IS SEARCHING FOR MEANS TO MAINTAIN ITS LARGE FACILITIES AND STAFF IN BAHRAIN. CLUVERIUS

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